



**World Radio Missionary Fellowship, Inc.,
dba Reach Beyond, and Affiliate**

Consolidated financial statements for the
years ended December 31, 2020 and 2019

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INDEPENDENT AUDITORS' REPORT

Board of Trustees
World Radio Missionary Fellowship, Inc.
dba Reach Beyond, and Affiliate

We have audited the accompanying consolidated financial statements of World Radio Missionary Fellowship, Inc. dba Reach Beyond and Affiliate, which comprise the consolidated statements of financial position as of December 31, 2020 and 2019 and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of World Radio Missionary Fellowship, Inc. dba Reach Beyond, and Affiliate as of December 31, 2020 and 2019 and the change in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplemental information on pages 23 through 26 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Stockman Kast Ryan + Co. LLP

May 3, 2021

World Radio Missionary Fellowship, Inc. and Affiliate, dba Reach Beyond
Consolidated Statements of Financial Position
December 31, 2020 and 2019

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	<u>2020</u>	<u>2019</u>
Assets:		
Cash and cash equivalents	\$ 2,161,439	\$ 1,236,051
Accounts receivable	1,578	49,807
Donations receivable	211,800	6,726
Accrued interest receivable	2,078	-
Prepayments and other assets	42,797	31,550
Long-term advances	191,356	192,208
Investments	5,097,282	4,587,936
Investments — other	64,534	-
Property and equipment	334,075	371,544
Assets under gift annuity and trust agreements	<u>3,864,894</u>	<u>3,883,436</u>
 Total assets	 <u>\$ 11,971,833</u>	 <u>\$ 10,359,258</u>
Liabilities and net assets:		
Liabilities:		
Accounts payable and accrued expenses	\$ 108,361	\$ 148,937
Donations payable	7,218	31,952
Paycheck Protection Program loan payable	611,062	-
Accrued interest payable	3,985	-
Liabilities under gift annuity and trust agreements	<u>2,145,323</u>	<u>2,401,246</u>
 Total liabilities	 <u>2,875,949</u>	 <u>2,582,135</u>
Net assets:		
With donor restrictions:		
Missionary support	3,001,163	2,747,681
Projects	1,367,002	1,126,365
Irrevocable charitable remainder trusts	<u>-</u>	<u>3,574</u>
 Total net assets with donor restrictions	 <u>4,368,165</u>	 <u>3,877,620</u>
Without donor restrictions:		
Designated by the board - annuity reserves	1,719,571	1,478,616
Designated by the board - software reserves	84,151	84,151
Undesignated	<u>2,923,997</u>	<u>2,336,736</u>
 Total net assets without donor restrictions	 <u>4,727,719</u>	 <u>3,899,503</u>
 Total net assets	 <u>9,095,884</u>	 <u>7,777,123</u>
 Total liabilities and net assets	 <u>\$ 11,971,833</u>	 <u>\$ 10,359,258</u>

See notes to consolidated financial statements

	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Public support and revenue:						
Public support:						
Contributions	\$ 1,417,202	\$ 6,729,017	\$ 8,146,219	\$ 1,337,284	\$ 7,385,063	\$ 8,722,347
Donated goods and services	345,302	296,632	641,934	–	465,200	465,200
Total public support	<u>1,762,504</u>	<u>7,025,649</u>	<u>8,788,153</u>	<u>1,337,284</u>	<u>7,850,263</u>	<u>9,187,547</u>
Revenue:						
Earnings on investments	396,564	1,667	398,231	740,445	1,201	741,646
Rent income	21,006	–	21,006	–	–	–
Media income	–	5,722	5,722	–	16,995	16,995
Change in value of annuities and trusts	231,263	(3,574)	227,689	468,583	(16)	468,567
Gain (loss) on disposition of assets	24,000	1,074	25,074	–	–	–
Other income	21,804	17,662	39,466	12,497	28,973	41,470
Total revenue	<u>694,637</u>	<u>22,551</u>	<u>717,188</u>	<u>1,221,525</u>	<u>47,153</u>	<u>1,268,678</u>
Total public support and revenue	<u>2,457,141</u>	<u>7,048,200</u>	<u>9,505,341</u>	<u>2,558,809</u>	<u>7,897,416</u>	<u>10,456,225</u>
Net assets released:						
Purpose restrictions	5,829,141	(5,829,141)	–	7,684,749	(7,684,749)	–
Administrative assessments	728,514	(728,514)	–	757,696	(757,696)	–
Total net assets released	<u>6,557,655</u>	<u>(6,557,655)</u>	<u>–</u>	<u>8,442,445</u>	<u>(8,442,445)</u>	<u>–</u>
Expenses:						
Program services:						
Media	1,970,302	–	1,970,302	2,445,734	–	2,445,734
Healthcare	1,159,870	–	1,159,870	1,442,783	–	1,442,783
Leadership development	1,597,486	–	1,597,486	1,610,864	–	1,610,864
Missions awareness	1,078,406	–	1,078,406	1,337,501	–	1,337,501
Total program services	<u>5,806,064</u>	<u>–</u>	<u>5,806,064</u>	<u>6,836,882</u>	<u>–</u>	<u>6,836,882</u>
Supporting activities:						
General and administrative	1,873,410	–	1,873,410	2,136,198	–	2,136,198
Fundraising	507,106	–	507,106	1,216,809	–	1,216,809
Total supporting activities	<u>2,380,516</u>	<u>–</u>	<u>2,380,516</u>	<u>3,353,007</u>	<u>–</u>	<u>3,353,007</u>
Total expenses	<u>8,186,580</u>	<u>–</u>	<u>8,186,580</u>	<u>10,189,889</u>	<u>–</u>	<u>10,189,889</u>
Excess (deficit) of public support and revenue over expenses	828,216	490,545	1,318,761	811,365	(545,029)	266,336
Net assets, beginning of year	<u>3,899,503</u>	<u>3,877,620</u>	<u>7,777,123</u>	<u>3,088,138</u>	<u>4,422,649</u>	<u>7,510,787</u>
Net assets, end of year	<u>\$ 4,727,719</u>	<u>\$ 4,368,165</u>	<u>\$ 9,095,884</u>	<u>\$ 3,899,503</u>	<u>\$ 3,877,620</u>	<u>\$ 7,777,123</u>

World Radio Missionary Fellowship, Inc. and Affiliate, dba Reach Beyond
Consolidated Statements of Functional Expenses
For the Years Ended December 31, 2020 and 2019

	2020								
	Program Services					Supporting Activities			
	Media	Healthcare	Leadership	Missions	Subtotal	General and		Subtotal	Total
			Development	Awareness		Administrative	Fundraising		
Expenses:									
Personnel costs	\$ 1,347,270	\$ 866,951	\$ 1,395,548	\$ 924,587	\$ 4,534,356	\$ 1,408,349	\$ 367,637	\$ 1,775,986	\$ 6,310,342
Materials and supplies	81,943	17,391	8,282	6,797	114,413	22,743	3,101	25,844	140,257
Postage and shipping	2,823	3,177	2,558	4,604	13,162	3,837	9,571	13,408	26,570
Occupancy costs	15,446	28,958	33,177	18,469	96,050	91,485	46,219	137,704	233,754
Printing and public relations	15,475	31,236	20,959	11,445	79,115	9,566	26,941	36,507	115,622
Professional services	116,805	23,392	26,581	25,478	192,256	170,954	21,159	192,113	384,369
Travel	47,852	45,093	34,054	33,541	160,540	23,383	8,119	31,502	192,042
Ministry partner support	340,629	123,014	58,902	32,111	554,656	36,035	13,066	49,101	603,757
Donations	40	17,498	15,230	20,000	52,768	826	7,115	7,941	60,709
Depreciation	-	-	73	-	73	38,486	-	38,486	38,559
Miscellaneous	2,019	3,160	2,122	1,374	8,675	67,746	4,178	71,924	80,599
Total expenses	<u>\$ 1,970,302</u>	<u>\$ 1,159,870</u>	<u>\$ 1,597,486</u>	<u>\$ 1,078,406</u>	<u>\$ 5,806,064</u>	<u>\$ 1,873,410</u>	<u>\$ 507,106</u>	<u>\$ 2,380,516</u>	<u>\$ 8,186,580</u>

	2019								
	Program Services					Supporting Activities			
	Media	Healthcare	Leadership	Missions	Subtotal	General and		Subtotal	Total
			Development	Awareness		Administrative	Fundraising		
Expenses:									
Personnel costs	\$ 1,656,031	\$ 971,720	\$ 1,343,966	\$ 1,056,495	\$ 5,028,212	\$ 1,665,977	\$ 441,058	\$ 2,107,035	\$ 7,135,247
Materials and supplies	52,810	14,737	10,768	3,710	82,025	24,623	116,086	140,709	222,734
Postage and shipping	3,757	2,520	2,457	4,998	13,732	3,821	8,096	11,917	25,649
Occupancy costs	34,736	16,028	18,282	9,781	78,827	48,976	59,783	108,759	187,586
Printing and public relations	71,965	61,283	52,610	40,710	226,568	33,363	97,453	130,816	357,384
Professional services	217,480	32,159	29,334	69,282	348,255	132,017	274,982	406,999	755,254
Travel	101,439	120,921	75,629	116,380	414,369	85,983	204,152	290,135	704,504
Ministry partner support	203,096	215,661	75,643	33,172	527,572	44,516	5,505	50,021	577,593
Donations	96,925	-	40	590	97,555	682	506	1,188	98,743
Depreciation	-	-	-	-	-	41,587	-	41,587	41,587
Miscellaneous	7,495	7,754	2,135	2,383	19,767	54,653	9,188	63,841	83,608
Total expenses	<u>\$ 2,445,734</u>	<u>\$ 1,442,783</u>	<u>\$ 1,610,864</u>	<u>\$ 1,337,501</u>	<u>\$ 6,836,882</u>	<u>\$ 2,136,198</u>	<u>\$ 1,216,809</u>	<u>\$ 3,353,007</u>	<u>\$ 10,189,889</u>

World Radio Missionary Fellowship, Inc. and Affiliate, dba Reach Beyond
Consolidated Statements of Cash Flows
For the Years Ended December 31, 2020 and 2019

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	<u>2020</u>	<u>2019</u>
Cash flows from operating activities:		
Received from contributors	\$ 7,888,109	\$ 8,736,452
Received for services	53,951	53,212
Rents received	21,006	-
Interest and dividends received	249,724	194,989
Miscellaneous receipts	36,343	42,866
Paid to or on behalf of employees and retirees	(5,743,290)	(6,658,785)
Paid to suppliers and service providers	(1,053,563)	(1,950,129)
Ministry partner support and other donations	(692,916)	(641,059)
Paid to annuitants	(347,081)	(400,460)
Miscellaneous payments	(94,247)	(109,812)
Net cash provided (used) by operating activities	<u>318,036</u>	<u>(732,726)</u>
Cash flows from investing activities:		
Proceeds from sale of property and equipment	25,074	-
Purchase of property and equipment	(1,090)	-
Proceeds from sales of investments	5,071,637	1,289,343
Purchases of investments	(5,395,960)	(863,136)
Transfer from gift annuities to operating cash	296,629	630,716
Net cash provided (used) by investing activities	<u>(3,710)</u>	<u>1,056,923</u>
Cash flows from financing activities:		
Proceeds of Paycheck Protection Program loan	<u>611,062</u>	<u>-</u>
Net cash provided by financing activities	<u>611,062</u>	<u>-</u>
Change in cash and cash equivalents	925,388	324,197
Cash and cash equivalents, beginning of year	<u>1,236,051</u>	<u>911,854</u>
Cash and cash equivalents, end of year	<u>\$ 2,161,439</u>	<u>\$ 1,236,051</u>
Reconciliation of excess of public support and revenue over expenses to net cash provided (used) by operating activities:		
Excess of public support and revenue over expenses	\$ 1,318,761	\$ 266,336
Adjustments to reconcile excess of public support and revenue over expenses to net cash provided (used) by operating activities:		
Noncash expenses (revenues):		
Depreciation	38,559	41,587
Net realized and unrealized gains on investments	(213,102)	(639,694)
Receipt of in-kind stock donation	(33,331)	(62,664)
Gain on disposition of assets	(25,074)	-
Miscellaneous	(3,124)	-
Actuarial gain on annuity and trust obligations	(130,552)	(81,733)
Gain on assets under gift annuity and trust agreements	(281,213)	(523,181)
Matured gift annuity and trust agreements	(122,245)	(200,498)
Changes in operating assets and liabilities:		
Accounts receivable	48,229	36,217
Donations receivable	(218,053)	76,770
Accrued interest receivable	(2,078)	-
Prepayments and other assets	(11,247)	327,352
Long-term advances	852	1,800
Accounts payable and accrued expenses	(40,576)	14,120
Donations payable	(11,755)	10,862
Grant loan interest payable	3,985	-
Net cash provided (used) by operating activities	<u>\$ 318,036</u>	<u>\$ (732,726)</u>

See notes to consolidated financial statements

1 World Radio Missionary Fellowship, Inc. and Affiliate — Information

1.1 World Radio Missionary Fellowship, Inc.

World Radio Missionary Fellowship, Inc., a United States nonprofit organization, does business as Reach Beyond. Reach Beyond is an interdenominational, international Christian mission organization whose mission is “Empowering dynamic media and healthcare ministries that declare and demonstrate Jesus Christ.” Reach Beyond is committed to communicating the gospel of Jesus Christ to all nations via media, healthcare, and education.

Reach Beyond operates a ministry service center in Colorado Springs, Colorado and has ministries in Latin America, Europe/Euro Asia, North Africa and the Middle East, Sub-Saharan Africa, and Asia-Pacific. Reach Beyond is governed by the World Radio Missionary Fellowship, Inc. board of trustees which sets policies and directs the work of the mission. Reach Beyond is associated with entities in the United Kingdom, Sweden, the Netherlands, Canada, New Zealand, Australia, and Ecuador. The financial position and results of operations of these associated organizations, except as disclosed in Note 1.2, are not included in the consolidated financial statements as these entities are not controlled by Reach Beyond. Reach Beyond is a faith mission, depending on God to prompt individuals, local churches, and other organizations to meet financial needs. Reach Beyond maintains a high degree of fiscal integrity and is a charter member of the Evangelical Council for Financial Accountability (ECFA) and *Missio Nexus*.

Since its founding in 1931, Reach Beyond’s passion has been to make disciples of Jesus Christ. Through the practical tools of media (Reach Beyond Voice) and healthcare (Reach Beyond Hands), the mission is touching lives and empowering the voice and hands of believers around the world. Local believers are being equipped to change their communities and the world as missionaries, pastors, broadcasters, and healthcare providers. Working together with partners, Reach Beyond has helped establish radio stations in more than 100 countries, broadcasting in more than 100 languages and dialects. Christ-centered healthcare provided by hospitals, clinics, and community development programs is touching thousands of lives.

Reach Beyond exists so that people everywhere may come to Christ, become His disciples, and serve Him as vital parts of the body of Christ. Reach Beyond places priority on multiplying God’s resources by creating sustainable and reproducible ministries. Reach Beyond’s vision is to see people everywhere transformed in Christ, engaged in the growing Church, and empowered to ignite reproducing ministries that bring His light to their communities.

Ministries are conducted through the following:

Media — Reach Beyond Voice delivers the gospel through the most effective medium for each audience and culture, whether via FM, AM, shortwave, direct-to-home satellite, or the Internet. Reach Beyond missionaries work with local partners to plant radio ministries around the world; Internet chat rooms open doors to people who do not listen to Christian radio, while shortwave and satellite broadcasts reach remote areas or into countries that are closed to missionaries.

Healthcare — Reach Beyond Hands provides health services, focusing on integrated patient care and medical education. Reach Beyond Hands helps rural areas to improve sanitation and obtain clean water, uses mobile medical clinics to provide medical and dental treatment, helps partner organizations start medical ministries, and partners with relief organizations by sending emergency medical response teams to crisis areas.

1 World Radio Missionary Fellowship, Inc. and Affiliate — Information, continued

Missions Awareness — Reach Beyond mobilizes individuals and churches to be involved in worldwide missions through long and short-term missions, welcoming, praying, giving, and going.

Leadership Development — Reach Beyond trains media personnel, healthcare professionals, and national church leaders and conducts programs throughout the world in radio production, communication theory, journalism, station management, technical maintenance, promotion, and cooperation. The *Apoyo* program trains national pastors and leaders. *Corrientes* is a training program to mobilize and equip Latin American believers to go where God has called them as part of the Great Commission.

The goal of the above listed ministries is to fulfill the Great Commission by means of discipleship.

1.2 Affiliate

World Radio Missionary Fellowship, Inc. is the sole member of Fundación Voz y Manos Ecuador, an Ecuadorian nonprofit organization. Created in July 2019, Fundación Voz y Manos Ecuador (Voz y Manos) seeks to:

- Spread the Word of God through any appropriate means
- Train Christian leaders, missionaries, and volunteers to serve in Ecuador and in all the world
- Assist individuals and communities in both the physical and spiritual arenas
- Establish strategic alliances with other like-minded organizations which contribute to the development of its vision and mission
- Coordinate with the Ecuadorian government and other organizations to provide emergency relief during disasters or catastrophes and carry out projects of prevention, emergency, and rehabilitation at both a national and international level

Voz y Manos began operations in February 2020 when it assumed the ministries of The World Radio Missionary Fellowship, Inc., an associated but unrelated Ecuadorian nonprofit organization.

2 Summary of significant accounting policies

2.1 Principles of consolidation

These financial statements include the assets, liabilities, net assets, public support and revenue, and expenses of Reach Beyond and Voz y Manos, stated in United States dollars; all inter-entity transactions have been eliminated.

2.2 Basis of accounting

The consolidated financial statements are prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America.

2.3 Financial instruments

Financial instruments are cash, ownership interests in other entities, and contractual rights to receive or deliver cash or another financial instrument. Financial instruments in the consolidated financial statements include cash and cash equivalents, accounts receivable and accounts payable, investments, certificates of deposit, assets under gift annuity and trust agreements, loans payable, and liabilities under gift annuity and trust agreements.

Cash and cash equivalents, certificates of deposit, accounts receivable, and accounts payable are reported at cost, which approximates fair value, and are not subject to fair value disclosures.

2 Summary of significant accounting policies, continued

2.4 Cash and cash equivalents

Cash and cash equivalents include checking accounts, savings accounts, money market accounts, and certificates of deposit with an original maturity of three months or less. On December 31, 2020 and 2019, Reach Beyond had cash and cash equivalents on deposit with financial institutions that exceeded insured limits by approximately \$1,020,000 and \$412,000, respectively. At December 31, 2020, Voz y Manos had cash and cash equivalents on deposit with financial institutions that exceeded the limit insured by the Ecuadorian government by approximately \$2,000. Neither entity has experienced any losses and their managements believe no significant credit risk exists on the deposits.

2.5 Accounts Receivable

Reach Beyond grants credit to customers and other entities in the normal course of providing services. Payment is due at the time the product or service is rendered. Receivables are past due when they exceed their contractual due date. Reach Beyond does not accrue interest on past due receivables and accounts are written off after all collection efforts have been exhausted. Management may establish a reserve for uncollectible accounts to absorb possible losses. Reserves, if deemed necessary, are based on an evaluation of receivables that includes, but is not limited to, historical collection experience, general economic conditions, and the financial condition and specific circumstances of individual creditors. Changes in estimates are recorded in the reserve with a corresponding current year charge or credit to expense.

Voz y Manos does not make sales or provide services to customers and had no accounts receivable at December 31, 2020.

2.6 Donations receivable and payable

When another organization has made an unconditional promise to donate assets, revenue is recognized in the year the promise is made and a receivable is recorded in the statement of financial position.

Unconditional promises to donate to other organizations are recognized as an expense in the year the promise is made and as a donation payable on the statement of financial position.

2.7 Investments

Investments include mutual funds, exchange traded funds, index funds, common stocks, corporate bonds, U.S. government securities, real estate investment trusts, and mortgage-backed securities.

Investments are recorded at fair value which entails adjusting the carrying value and recognizing unrealized gains or losses. Donated securities are recorded at fair value when received and are sold as soon as is practical. Realized and unrealized gains and losses are reported in the statement of activities in the year in which they occur. Cash held by a custodian temporarily for investment purposes is included in investments.

Investments may be recorded at fair value on a non-recurring basis. Non-recurring fair value adjustments are a result of a write-down due to a specific event or the difficulty or cost of valuing an investment. All investments were measured on a recurring basis.

2.8 Investments — other

Certificates of deposit with original maturities of more than three months are carried at cost. Because of their maturity, these investments do not meet the definition of cash equivalents. Certificates of deposits are not securities and are not subject to fair value disclosures for investments.

2 Summary of significant accounting policies, continued

2.9 Property and equipment

Reach Beyond and Voz y Manos capitalize acquisitions of property and equipment in excess of \$5,000 and \$1,000, respectively. Purchased assets are capitalized at cost, including costs directly attributable to placing the asset in service. Donated assets are capitalized at their fair value on the date of donation. Buildings, furniture, and equipment are subsequently valued at cost less depreciation and impairment losses, if any. Depreciation is recorded using the straight-line method over the estimated useful lives of assets (16–25 years for buildings, and 5–15 years for vehicles, equipment, and furniture). If the value of an asset is impaired prior to the end of its estimated useful life, its carrying value is reduced with a charge to expense. An analysis for impairment was completed at December 31, 2020, and resulted in no impairment.

Gains or losses from the sale of property and equipment are determined by the difference between the proceeds and the carrying amount of the asset. Gains and losses from the exchange or donation of assets are determined by the difference between the fair value of the assets and their carrying amounts. Net gains or losses are reported in the revenue section of the statement of activities.

2.10 Assets and liabilities under gift annuity and trust agreements

Reach Beyond has a charitable gift annuity plan that allows donors to contribute assets in exchange for the right to receive fixed monthly payments during their lifetimes. Gift annuity proceeds are invested and are valued based on a fair value hierarchy as explained in Note 4.

The liability under gift annuity agreements is determined by an annual actuarial valuation based on the Annuity 2000 gender-based mortality table and a discount rate of 6%. Once received, the assets are unrestricted and the payments to the donor are general obligations of Reach Beyond.

Reach Beyond may administer irrevocable charitable remainder trusts which provide lifetime distributions to the grantor or other designated beneficiaries. Upon receipt of trust assets, the actuarially determined present value of future payments is recorded as a liability and the remaining portion of trust assets attributable to Reach Beyond's future interest is recorded in the statement of financial position as net assets with donor restrictions.

2.11 Net assets

Net assets with donor restrictions are resources with donor stipulations with respect to purpose or time and include reserves related to charitable remainder trusts, missionary funds, work team funds, and contributions for specific projects.

Net assets without donor restrictions include reserves related to charitable gift annuities, resources designated by the board as reserves for specific purposes, and all resources not otherwise restricted or designated.

2 Summary of significant accounting policies, continued

2.12 Revenue recognition principles

Contributions are recorded as revenue when received or when unconditionally promised, whichever comes first. Donations are reported with donor restrictions if they are received with stipulations that limit their use. When a donor restriction expires, the net assets are reclassified to net assets without donor restrictions and are reported in the statement of activities as net assets released from restrictions. Contributions are considered to be without donor restrictions unless specifically restricted by the donor.

Government grants are recognized as revenue when there is reasonable assurance that the terms and conditions of the grant will be met and that the grant will be received.

Donated goods and services are valued at their fair market value at the date of donation, or if more readily determinable, at the cost to acquire comparable assets and services.

Media income consists of production and airing revenues, and is recorded when services have been provided.

Other income is recorded when earned, which is when products or services have been provided.

Revenue is reported at estimated net realizable amounts.

2.13 Seconded services

Seconded services arise when individuals are directed and perform services for an organization but their salary and related benefits are paid by a different organization. Reach Beyond and Voz y Manos have secondment agreements with each other and with other nonprofit organizations and they are both the recipient and grantor of seconded services. When an entity is the recipient of seconded services, the services are valued using comparable missionary compensation or externally published rates for professional services and the donated services are included in both the statements of activities as public support, and in the statements of activities and statements of functional expenses as an expense. The value of donated services for individuals with secondment agreements between Reach Beyond and Voz y Manos have been eliminated from the consolidated financial statements.

2.14 Employee benefit plans

Reach Beyond provides retirement benefits through a 401(k) (defined contribution) plan and expenses are recorded in the same period as the corresponding employee compensation. Voz y Manos does not provide retirement benefits.

Reach Beyond provides medical benefits through a third-party insurance company and premiums are expensed in the same period as the corresponding employee compensation. Voz y Manos does not provide medical benefits.

2 Summary of significant accounting policies, continued

2.15 Income taxes

World Radio Missionary Fellowship, Inc. (Reach Beyond) is a nonprofit corporation established in 1931 in Ohio with subsequent incorporation as a Florida charitable organization in 1976. Reach Beyond is recognized as a church by the Internal Revenue Service and is exempt from income taxation under Section 501(c)(3) of the U.S. Internal Revenue Code (the Code) and comparable state laws. Reach Beyond is classified as a publicly supported organization, which is not a private foundation under Section 509(a) of the Code. Contributions to Reach Beyond qualify for the charitable contribution deduction under Code Section 170(b)(1)(A).

Fundación Voz y Manos Ecuador is a nonprofit foundation created in 2019. It is governed by the constitution of the Republic of Ecuador and is registered with the Ministry of Justice, Human Rights, and Religion. Because it is a foreign organization, contributions to Voz y Manos do not qualify for the charitable contribution under Code Section 170(b)(1)(A).

2.16 Functional allocation of expenses

The costs of providing programs and supporting activities are presented on a functional basis in the statements of activities; expenses not directly related to a program have been allocated among the program services and supporting activities benefited:

- Personnel costs, ministry partner support, and travel are allocated based upon staff time and effort which are determined through job descriptions and a surveys of staff time.
- Professional services and other miscellaneous expenses are allocated based on the department that oversees the project or ministry.

2.17 Management estimates and assumptions

The preparation of consolidated financial statements requires management to make estimates and assumptions that affect reported amounts of assets and liabilities; disclosures of contingent assets and liabilities at the date of the consolidated financial statements; and the amount of public support, revenues, and expenses reported. Due to the inherent uncertainty involved in making estimates, actual results reported in future periods may be materially different.

Significant estimates and assumptions in the consolidated financial statements include future obligations under annuity and trust agreements, the fair value of services for seconded missionaries, and useful lives for depreciation.

2.18 Subsequent events

Management has evaluated subsequent events through the report date, which represents the date the consolidated financial statements were available to be issued.

3 Donations receivable

	At December 31	
	2020	2019
Canadian partner organization	\$ —	\$ 6,726
Ecuadorian partner organization	211,800	—
	<u>\$ 211,800</u>	<u>\$ 6,726</u>

All donations are expected to be received in 2021.

4 Fair value of investments and assets and liabilities under gift annuity and trust agreements

Investments and assets under gift annuity and trust agreements are valued based on a fair value hierarchy. The hierarchy has three levels:

Level 1 assets are valued according to quoted market prices.

Level 2 assets do not have quoted market prices but their fair value can be determined based on other data or market prices of similar assets.

Level 3 assets are valued based on unobservable inputs such as management's estimates or pricing models.

At December 31, 2020, there were no investments or assets under gift annuity agreements categorized in levels 2 or 3.

Fair value of investments at December 31, 2020:

	Level 1
Mutual funds:	
Common stocks — growth	\$ 64,841
Common stocks — international	345,959
Common stocks — value	128,528
Fixed income	2,599,249
Real estate investment trusts	118,765
	<u>3,257,342</u>
Exchange traded funds:	
Common stocks — blended	120,016
Common stocks — growth	265,500
Common stocks — value	348,077
Fixed income	786,422
U.S. treasuries	319,925
	<u>1,839,940</u>
Total investments at fair value	<u>\$ 5,097,282</u>

Investments are exposed to various risks, such as market fluctuations and changes in interest rates or credit ratings. Due to these risks, it is possible that investment values could fluctuate materially.

4 Fair value of investments and assets and liabilities under gift annuity and trust agreements, continued

Fair value of investments at December 31, 2019:

	Total	Level 1	Level 2
Mutual funds, index funds, exchange-traded funds, and REITs:			
Commodities	\$ 54,150	\$ 54,150	\$ –
Common stocks – blended	538,966	538,966	–
Common stocks – foreign	429,460	429,460	–
Common stocks – growth	217,789	217,789	–
Common stocks – value	193,604	193,604	–
Fixed income	913,771	913,771	–
Real estate	172,311	172,311	–
	<u>2,520,051</u>	<u>2,520,051</u>	<u>–</u>
Common stocks:			
Consumer discretionary	125,430	125,430	–
Defense	3,296	3,296	–
Energy	47,244	47,244	–
Financial	149,535	149,535	–
Healthcare	143,323	143,323	–
Industrials	81,707	81,707	–
International	118,008	118,008	–
Technology	239,678	239,678	–
Telecommunications	51,545	51,545	–
Utilities	36,863	36,863	–
	<u>996,629</u>	<u>996,629</u>	<u>–</u>
Corporate bonds:			
A1 credit rating	74,822	–	74,822
A2 credit rating	58,373	–	58,373
A3 credit rating	74,464	–	74,464
Aa1 credit rating	26,833	–	26,833
Aa2 credit rating	49,327	–	49,327
Aaa credit rating	95,639	–	95,639
Baa1 credit rating	78,778	–	78,778
Baa2 credit rating	40,868	–	40,868
Baa3 credit rating	9,307	–	9,307
BBB (Standard and Poor's rating)	21,207	–	21,207
Not rated	25,316	–	25,316
	<u>554,934</u>	<u>–</u>	<u>554,934</u>
U.S. treasuries and agencies:			
Aaa credit rating	516,322	516,322	–
	<u>516,322</u>	<u>516,322</u>	<u>–</u>
Total investments at fair value	<u>\$ 4,587,936</u>	<u>\$ 4,033,002</u>	<u>\$ 554,934</u>

4 Fair value of investments and assets and liabilities under gift annuity and trust agreements, continued

Fair value of assets under gift annuity agreements at December 31, 2020:

	Level 1
Mutual funds:	
Common stocks — growth	\$ 116,095
Common stocks — international	511,308
Common stocks — value	154,977
Fixed income	797,211
Real estate investment trusts	201,653
	<u>1,781,244</u>
Exchange traded funds:	
Common stocks — blended	213,426
Common stocks — growth	340,263
Common stocks — international	49,003
Common stocks — value	359,642
Fixed income	435,462
Real estate investment trusts	18,977
U.S. treasuries	193,632
	<u>1,610,405</u>
Common stocks:	
Technology	7,011
Telecommunications	44,933
Transportation	17,804
Utilities	50,981
	<u>120,729</u>
U.S. treasury notes:	
Aaa credit rating	<u>193,585</u>
Total assets at fair value	3,705,963
Assets at cost:	
Cash and cash equivalents	<u>158,931</u>
Total assets under gift annuity agreements	<u>\$ 3,864,894</u>

Investments are exposed to various risks, such as market fluctuations and changes in interest rates or credit ratings. Due to these risks, it is possible that investment values could fluctuate materially.

4 Fair value of investments and assets and liabilities under gift annuity and trust agreements, continued

Fair value of assets under gift annuity and trust agreements at December 31, 2019:

	Total	Level 1	Level 2
Mutual funds, index funds, and exchange-traded funds:			
Common stocks — blended	\$ 79,834	\$ 79,834	\$ —
Common stocks — growth	468,223	468,223	—
Common stocks — international	593,860	593,860	—
Common stocks — value	539,956	539,956	—
Corporate bonds	996,840	996,840	—
Fixed income	235,214	235,214	—
Real estate investment trusts	208,692	208,692	—
U.S. treasuries	218,405	218,405	—
	<u>3,341,024</u>	<u>3,341,024</u>	<u>—</u>
Common stocks:			
Energy	17,402	17,402	—
Industrials	11,972	11,972	—
Real estate	4,485	4,485	—
Technology	12,945	12,945	—
Telecommunications	32,308	32,308	—
Utilities	47,477	47,477	—
	<u>126,589</u>	<u>126,589</u>	<u>—</u>
U.S. treasury notes:			
Aaa credit rating	132,025	132,025	—
	<u>132,025</u>	<u>132,025</u>	<u>—</u>
Total assets at fair value	3,599,638	<u>\$ 3,599,638</u>	<u>\$ —</u>
Assets at cost:			
Certificates of deposit	60,292		
Cash and cash equivalents	223,506		
Total assets under gift annuity and trust agreements	<u>\$ 3,883,436</u>		

5 Property and equipment

	At December 31	
	2020	2019
Land	\$ 100,000	\$ 100,000
Buildings and improvements	1,254,196	1,268,996
Equipment, vehicles, and furniture	268,458	351,250
Accumulated depreciation	(1,288,579)	(1,348,702)
Total property and equipment	<u>\$ 334,075</u>	<u>\$ 371,544</u>

Depreciation expense was \$38,559 and \$41,587 for 2020 and 2019, respectively.

6 Charitable gift annuities and charitable remainder trusts

	At December 31	
	2020	2019
Assets:		
Cash and cash equivalents	\$ 158,931	\$ 223,506
Certificates of deposit	–	60,292
Mutual funds, index funds, and exchange-traded funds	3,391,649	3,341,024
Common stocks	120,729	126,589
U.S. treasuries and agencies	193,585	132,025
Total assets under gift annuity and charitable remainder trust agreements	3,864,894	3,883,436
Liabilities:		
Payable under charitable gift annuities	2,145,323	2,390,733
Payable under charitable remainder trusts	–	10,513
Total liabilities under gift annuity and trust agreements	2,145,323	2,401,246
Net assets under gift annuity and charitable remainder trust agreements	\$ 1,719,571	\$ 1,482,190

Some states in which annuities are issued require charitable organizations to follow investment guidelines and maintain minimum reserves. At December 31, 2020 and 2019, Reach Beyond was in compliance with all state requirements.

Assets held as reserves for charitable gift annuity agreements exceeded the minimum requirements of state jurisdictions by \$1,256,755 and \$902,661 at December 31, 2020 and 2019, respectively.

	2020	2019
Change in value during the year:		
Interest and dividends received	\$ 66,673	\$ 93,037
Other income	–	1,396
Net realized and unrealized gains	281,213	523,181
Custodial and management fees	(25,913)	(30,818)
Actuarial change in projected amounts payable	130,552	81,733
Matured agreements	122,245	200,498
Payments to annuitants	(347,081)	(400,460)
Change in value of annuities and trusts	\$ 227,689	\$ 468,567

7 Paycheck Protection Program loan payable

On May 7, 2020, World Radio Missionary Fellowship, Inc. received a \$611,062 loan under the Paycheck Protection Program established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The loan calls for simple interest at 1% per year with principal and interest due on May 6, 2022. The terms of the loan provide for forgiveness to the extent proceeds of the loan are used for eligible expenditures as described in the CARES Act.

\$3,985 of interest is included in general and administrative expenses (miscellaneous expense) in the 2020 statement of activities (statement of functional expenses).

8 Investment income

	2020	2019
Interest and dividends	\$ 208,229	\$ 150,650
Advisory fees paid	(23,100)	(48,698)
Net realized and unrealized gains	213,102	639,694
Net investment income	<u>\$ 398,231</u>	<u>\$ 741,646</u>

9 Donated goods and services received

Reach Beyond and Voz y Manos receive services provided by missionaries seconded from other organizations. The fair value of the services are reported as public support in the statements of activities. The programs or activities that received these services report a corresponding expense in the statements of activities and the statements of functional expenses:

	2020	2019
Donated missionary services:		
Media	\$ 101,370	\$ 147,759
Healthcare	73,530	241,453
Leadership development	206,260	44,764
General and administrative	193,924	31,224
	<u>575,084</u>	<u>465,200</u>
Free use of office space	66,850	-
Total donated goods and services	<u>\$ 641,934</u>	<u>\$ 465,200</u>

10 Foreign operations

	At December 31	
	2020	2019
Cash at financial institutions	\$ 63,802	\$ 41,758
Donations receivable	211,800	-
Other current assets	15,766	-
Investments - other	64,534	-
Buildings and improvements	386,570	401,370
Equipment and furniture	5,604	16,014
Vehicles	32,497	104,879
Accumulated depreciation	(279,017)	(358,345)
Total assets	<u>\$ 501,556</u>	<u>\$ 205,676</u>
Contributions	\$ 827,263	\$ 811,252
Donated goods and services	345,302	-
Earnings on investments	7,069	-
Rent income and other income	21,061	-
Total support and revenue	<u>\$ 1,200,695</u>	<u>\$ 811,252</u>

The political situation in foreign countries can be unstable. Although managements believe that the value of foreign assets is not currently impaired, changes in circumstances could affect their value.

11 Administrative assessments and joint costs

11.1 Administrative assessments

Reach Beyond charges assessments on donor contributions and some types of non-donor income to cover the costs of its Support Ministry Fund (SMF) and Regional Ministry Fund (RMF). The assessments are 2.5%, 10%, 12%, or 24%, depending on the type of income. The funds provided by the assessments are budgeted and administered carefully to ensure good stewardship. Voz y Manos does not charge assessments on donor contributions.

	2020	2019
Administrative assessments:		
On missionary donations	\$ 445,084	\$ 505,052
On project donations	285,855	253,591
Total administrative assessments	730,939	758,643
Assessments on projects without donor restrictions	(2,523)	(947)
Assessments on projects with donor restrictions	\$ 728,416	\$ 757,696

11.2 Joint costs

Reach Beyond incurs costs that are not readily identifiable with a particular activity. Joint costs, which primarily relate to missionaries on home ministry assignment, have been allocated in the statement of activities:

	2020	2019
Program services	\$ 96,638	\$ 79,388
General and administrative	48,319	39,694
Fundraising	96,638	79,388
Total joint costs	\$ 241,595	\$ 198,470

Joint costs for Voz y Manos were not significant.

12 Leases and other commitments

12.1 Leases

At December 31, 2020, there were no significant operating leases with initial or remaining lease terms longer than one year.

In 2020, lease expense for office equipment and missionary housing was \$49,578; in 2019, lease expense for office space and office equipment was \$41,679.

12.2 Other commitments

On December 3, 2019, the Finance and Audit Committee approved a four year contract totaling \$84,151 for donor software and related services, however, the software change did not meet expectations and Reach Beyond decided not to proceed with the project.

13 Employee benefit plans

13.1 Defined contribution pension plan

All Reach Beyond missionaries and full-time U.S. employees are eligible for the HCJB Global 401(K) Plan which provides for a monthly employer contribution of \$120 and allows elective employee contributions. Employer contributions were \$137,605 and \$161,400, for 2020 and 2019, respectively.

Voz y Manos does not provide pension plan benefits.

13 Employee benefit plans, continued

13.2 Medical benefits

Medical benefits for Reach Beyond missionaries and all U.S. employees are provided under a fully insured plan. A fully insured plan transfers all of the risk onto the carrier in exchange for a flat monthly premium.

Voz y Manos does not provide medical benefits.

13.3 Other retirement payments

Reach Beyond makes payments to missionaries who reach the age and years of service specified in the *Missionary Manual*. Payments may include both a non-taxable clergy housing allowance and taxable wages. All payments are capped at a percentage of the support schedule for a Colorado Springs missionary and are limited to amounts available in the retiree's ministry fund. Reach Beyond management reserves the right to discontinued the payments at any time.

Payments totaling \$959,179 were made to 71 retired missionaries in 2020. In 2019, 70 retired missionaries received a total of \$1,148,462.

14 Liquidity and availability of financial assets

14.1 Reach Beyond:

The following financial assets were available to meet cash needs for general expenditures:

	At December 31	
	2020	2019
Cash and cash equivalents	\$ 2,127,614	\$ 1,236,051
Accounts receivable	1,578	49,807
Donations receivable	-	6,726
Investments	5,097,282	4,587,936
Assets under gift annuity and trust agreements	3,864,894	3,883,436
Total financial assets	11,091,368	9,763,956
Amounts unavailable for general expenditures within one year:		
Net assets restricted by donors with purpose restrictions	(4,368,165)	(3,874,046)
Assets restricted by donors in irrevocable charitable remainder trusts	-	(14,087)
Financial assets available to meet cash needs for general expenditures within one year	6,723,203	5,875,823
Financial assets only available with board approval:		
Assets under gift annuity agreements	(3,864,894)	(3,869,349)
Assets reserved for software purchases	(84,151)	(84,151)
Financial assets available to meet cash needs for general expenditures within one year without board approval	\$ 2,774,158	\$ 1,922,323

14 Liquidity and availability of financial assets, continued

Reach Beyond has an investment committee which monitors cash balances and its investment guidelines provide for maintaining 90 days of cash and short-term investments to meet normal operating expenses which average approximately \$600,000 per quarter for general expenditures and \$1,300,000 per quarter for expenditures paid from restricted funds.

Reach Beyond receives contributions designated to support individual missionaries or to fund specific projects. Reach Beyond internally tracks these donations and how the funds are used to ensure that it complies with donor intent. Unexpended funds are considered to be restricted and not available to meet general expenditures.

As disclosed in Note 4, investments are publicly traded and are readily convertible to cash, therefore management believes that adequate resources are available to meet cash needs for general expenditures and to satisfy obligations as they become due.

As discussed in Note 6, Reach Beyond had assets related to gift annuities and irrevocable charitable remainder trusts which exceeded legal reserve requirements by \$1,256,765 and \$902,661 for 2020 and 2019, respectively. Although this excess is not legally restricted, it is Reach Beyond's policy to not use these resources for general expenditures and they are excluded from the available financial assets listed above. These excess funds could be used for general expenditures if the board of trustees granted approval.

14.2 Voz y Manos:

The following financial assets were available to meet cash needs for general expenditures at December 31, 2020:

Cash and cash equivalents	\$ 33,825
Donations receivable	224,779
Investments – other	64,534
Financial assets available to meet cash needs for general expenditures within one year	\$ 323,138

As explained in Note 1.2, Voz y Manos began operations in February 2020 when it assumed the ministries of another Ecuadorian nonprofit organization. Voz y Manos had cash expenditures of approximately \$250,000 during 2020 and anticipates spending approximately \$400,000 in 2021. The two organizations have an "agreement of cooperation" whereby the other organization intends to provide sufficient resources to continue the Voz y Manos ministries. Although neither organization is legally bound by the agreement, Voz y Manos anticipates having sufficient resources to meet cash needs for general expenditures during 2021.

15 Subsequent events

On January 8, 2021, the U.S. Small Business Administration forgave the principal and interest on the \$611,062 Paycheck Protection Program loan described in Note 7.

16 Restatements in 2019 comparative information

Note 10 includes 2019 contributions from foreign operations of \$811,252 that was omitted from the original disclosure.

In Note 13 the number of retired missionaries receiving payments was changed from 72 to 70.

17 Risks and uncertainties due to the COVID-19 outbreak

17.1 Reach Beyond

Reach Beyond's operations are dependent on donations from individuals, churches, and foundations and the financial effect of the outbreak may reduce future donations. Reach Beyond management is monitoring the national and global financial situation and is communicating to donors on a regular basis, however, the COVID-19 outbreak continues to evolve and management is uncertain to what extent the pandemic will effect Reach Beyond's financial condition, liquidity, and results of operations in 2021.

17.2 Voz y Manos

As explained in Note 14.2, Voz y Manos does not depend on the general public for contributions and anticipates sufficient resources to fund budgeted operations during 2021. However, it is possible that the changing nature of the pandemic could have an adverse effect on its 2021 financial condition, liquidity, and results of operations,

**World Radio Missionary Fellowship, Inc.,
dba Reach Beyond, and Affiliate**

Supplementary information

	Reach Beyond	Voz y Manos	Eliminations	Total
Assets:				
Cash and cash equivalents	\$ 2,127,614	\$ 33,825	\$ -	\$ 2,161,439
Accounts receivable	1,578	-	-	1,578
Donations receivable	-	224,779	(12,979)	211,800
Accrued interest receivable	507	1,571	-	2,078
Prepayments and other assets	28,602	14,195	-	42,797
Long-term advances	191,356	-	-	191,356
Investments	5,097,282	-	-	5,097,282
Investments — other	-	64,534	-	64,534
Property and equipment	333,058	1,017	-	334,075
Assets under gift annuity and trust agreements	3,864,894	-	-	3,864,894
Total assets	\$ 11,644,891	\$ 339,921	\$ (12,979)	\$ 11,971,833
Liabilities and net assets:				
Liabilities:				
Accounts payable and accrued expenses	\$ 96,441	\$ 11,920	\$ -	\$ 108,361
Donations payable	20,197	-	(12,979)	7,218
Paycheck Protection Program loan payable	611,062	-	-	611,062
Accrued interest payable	3,985	-	-	3,985
Liabilities under gift annuity and trust agreements	2,145,323	-	-	2,145,323
Total liabilities	2,877,008	11,920	(12,979)	2,875,949
Net assets:				
With donor restrictions:				
Missionary support	3,001,163	-	-	3,001,163
Projects	1,367,002	-	-	1,367,002
Total net assets with donor restrictions	4,368,165	-	-	4,368,165
Without donor restrictions:				
Designated by the board - annuity reserves	1,719,571	-	-	1,719,571
Designated by the board - software reserves	84,151	-	-	84,151
Undesignated	2,595,996	328,001	-	2,923,997
Total net assets without donor restrictions	4,399,718	328,001	-	4,727,719
Total net assets	8,767,883	328,001	-	9,095,884
Total liabilities and net assets	\$ 11,644,891	\$ 339,921	\$ (12,979)	\$ 11,971,833

World Radio Missionary Fellowship, Inc. and Affiliate, dba Reach Beyond
 Consolidating Statement of Activities
 For the Year Ended December 31, 2020

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	Reach Beyond	Voz y Manos	Eliminations	Total
Public support and revenue:				
Public support:				
Contributions	\$ 7,683,905	\$ 486,237	\$ (23,923)	\$ 8,146,219
Donated goods and services	296,632	1,342,650	(997,348)	641,934
Total public support	<u>7,980,537</u>	<u>1,828,887</u>	<u>(1,021,271)</u>	<u>8,788,153</u>
Revenue:				
Earnings on investments	391,162	7,069	-	398,231
Rent income	-	21,006	-	21,006
Media income	5,722	-	-	5,722
Change in value of annuities and trusts	227,689	-	-	227,689
Gain on disposition of assets	25,074	-	-	25,074
Other income	39,411	55	-	39,466
Total revenue	<u>689,058</u>	<u>28,130</u>	<u>-</u>	<u>717,188</u>
Total public support and revenue	<u>8,669,595</u>	<u>1,857,017</u>	<u>(1,021,271)</u>	<u>9,505,341</u>
Expenses:				
Program services:				
Media	1,971,498	-	(1,196)	1,970,302
Healthcare	1,060,358	616,357	(516,845)	1,159,870
Leadership development	1,305,071	558,755	(266,340)	1,597,486
Missions awareness	979,805	100,993	(2,392)	1,078,406
Total program services	<u>5,316,732</u>	<u>1,276,105</u>	<u>(786,773)</u>	<u>5,806,064</u>
Supporting activities:				
General and administrative	1,854,997	252,911	(234,498)	1,873,410
Fundraising	507,106	-	-	507,106
Total supporting activities	<u>2,362,103</u>	<u>252,911</u>	<u>(234,498)</u>	<u>2,380,516</u>
Total expenses	<u>7,678,835</u>	<u>1,529,016</u>	<u>(1,021,271)</u>	<u>8,186,580</u>
Excess of public support and revenue over expenses	990,760	328,001	-	1,318,761
Net assets, beginning of year	<u>7,777,123</u>	<u>-</u>	<u>-</u>	<u>7,777,123</u>
Net assets, end of year	<u>\$ 8,767,883</u>	<u>\$ 328,001</u>	<u>\$ -</u>	<u>\$ 9,095,884</u>

	Program Services					Supporting Activities			Total
	Media	Healthcare	Leadership Development	Missions Awareness	Subtotal	General and Administrative	Fundraising	Subtotal	
Reach Beyond:									
Personnel costs	\$ 1,347,270	\$ 805,202	\$ 1,142,362	\$ 856,525	\$ 4,151,359	\$ 1,473,959	\$ 367,637	\$ 1,841,596	\$ 5,992,955
Materials and supplies	81,943	13,112	5,941	6,234	107,230	16,395	3,101	19,496	126,726
Postage and shipping	2,823	3,170	2,551	4,597	13,141	3,826	9,571	13,397	26,538
Occupancy costs	15,446	15,278	12,906	7,462	51,092	32,354	46,219	78,573	129,665
Printing and public relations	15,475	31,093	20,816	11,302	78,686	9,108	26,941	36,049	114,735
Professional services	116,805	20,158	26,016	25,448	188,427	143,896	21,159	165,055	353,482
Travel	47,852	41,937	32,472	32,957	155,218	22,504	8,119	30,623	185,841
Ministry partner support	341,825	127,799	60,098	34,503	564,225	50,389	13,066	63,455	627,680
Donations	40	40	130	20	230	270	7,115	7,385	7,615
Depreciation	-	-	-	-	-	38,486	-	38,486	38,486
Miscellaneous	2,019	2,569	1,779	757	7,124	63,810	4,178	67,988	75,112
Total expenses	\$ 1,971,498	\$ 1,060,358	\$ 1,305,071	\$ 979,805	\$ 5,316,732	\$ 1,854,997	\$ 507,106	\$ 2,362,103	\$ 7,678,835
Fundación Voz y Manos Ecuador:									
Personnel costs	\$ -	\$ 573,809	\$ 518,330	\$ 68,062	\$ 1,160,201	\$ 154,534	\$ -	\$ 154,534	\$ 1,314,735
Materials and supplies	-	4,279	2,341	563	7,183	6,348	-	6,348	13,531
Postage and shipping	-	7	7	7	21	11	-	11	32
Occupancy costs	-	13,680	20,271	11,007	44,958	59,131	-	59,131	104,089
Printing and public relations	-	143	143	143	429	458	-	458	887
Professional services	-	3,234	565	30	3,829	27,058	-	27,058	30,887
Travel	-	3,156	1,582	584	5,322	879	-	879	6,201
Ministry partner support	-	-	-	-	-	-	-	-	-
Donations	-	17,458	15,100	19,980	52,538	556	-	556	53,094
Depreciation	-	-	73	-	73	-	-	-	73
Miscellaneous	-	591	343	617	1,551	3,936	-	3,936	5,487
Total expenses	\$ -	\$ 616,357	\$ 558,755	\$ 100,993	\$ 1,276,105	\$ 252,911	\$ -	\$ 252,911	\$ 1,529,016
Eliminations:									
Personnel costs	\$ -	\$ (512,060)	\$ (265,144)	\$ -	\$ (777,204)	\$ (220,144)	\$ -	\$ (220,144)	\$ (997,348)
Materials and supplies	-	-	-	-	-	-	-	-	-
Postage and shipping	-	-	-	-	-	-	-	-	-
Occupancy costs	-	-	-	-	-	-	-	-	-
Printing and public relations	-	-	-	-	-	-	-	-	-
Professional services	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	-	-
Ministry partner support	(1,196)	(4,785)	(1,196)	(2,392)	(9,569)	(14,354)	-	(14,354)	(23,923)
Donations	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-
Miscellaneous	-	-	-	-	-	-	-	-	-
Total expenses	\$ (1,196)	\$ (516,845)	\$ (266,340)	\$ (2,392)	\$ (786,773)	\$ (234,498)	\$ -	\$ (234,498)	\$ (1,021,271)
Consolidated:									
Personnel costs	\$ 1,347,270	\$ 866,951	\$ 1,395,548	\$ 924,587	\$ 4,534,356	\$ 1,408,349	\$ 367,637	\$ 1,775,986	\$ 6,310,342
Materials and supplies	81,943	17,391	8,282	6,797	114,413	22,743	3,101	25,844	140,257
Postage and shipping	2,823	3,177	2,558	4,604	13,162	3,837	9,571	13,408	26,570
Occupancy costs	15,446	28,958	33,177	18,469	96,050	91,485	46,219	137,704	233,754
Printing and public relations	15,475	31,236	20,959	11,445	79,115	9,566	26,941	36,507	115,622
Professional services	116,805	23,392	26,581	25,478	192,256	170,954	21,159	192,113	384,369
Travel	47,852	45,093	34,054	33,541	160,540	23,383	8,119	31,502	192,042
Ministry partner support	340,629	123,014	58,902	32,111	554,656	36,035	13,066	49,101	603,757
Donations	40	17,498	15,230	20,000	52,768	826	7,115	7,941	60,709
Depreciation	-	-	73	-	73	38,486	-	38,486	38,559
Miscellaneous	2,019	3,160	2,122	1,374	8,675	67,746	4,178	71,924	80,599
Total expenses	\$ 1,970,302	\$ 1,159,870	\$ 1,597,486	\$ 1,078,406	\$ 5,806,064	\$ 1,873,410	\$ 507,106	\$ 2,380,516	\$ 8,186,580

	Reach			
	Beyond	Voz y Manos	Eliminations	Total
Cash flows from operating activities:				
Received from contributors	\$ 7,650,574	\$ 261,458	\$ (23,923)	\$ 7,888,109
Received for services	53,951	–	–	53,951
Rents received	–	21,006	–	21,006
Interest and dividends received	244,226	5,498	–	249,724
Miscellaneous receipts	36,287	56	–	36,343
Paid to or on behalf of employees and retirees	(5,709,601)	(33,689)	–	(5,743,290)
Paid to suppliers and service providers	(975,699)	(101,787)	23,923	(1,053,563)
Ministry partner support and other donations	(639,823)	(53,093)	–	(692,916)
Paid to annuitants	(347,081)	–	–	(347,081)
Miscellaneous payments	(94,247)	–	–	(94,247)
Net cash provided by operating activities	<u>218,587</u>	<u>99,449</u>	<u>–</u>	<u>318,036</u>
Cash flows from investing activities:				
Proceeds from sale of property and equipment	25,074	–	–	25,074
Purchase of property and equipment	–	(1,090)	–	(1,090)
Proceeds from sales of investments	4,871,637	200,000	–	5,071,637
Purchases of investments	(5,131,426)	(264,534)	–	(5,395,960)
Transfer from gift annuities to operating cash	296,629	–	–	296,629
Net cash provided (used) by investing activities	<u>61,914</u>	<u>(65,624)</u>	<u>–</u>	<u>(3,710)</u>
Cash flows from financing activities:				
Proceeds of Paycheck Protection Program loan	611,062	–	–	611,062
Net cash provided by financing activities	<u>611,062</u>	<u>–</u>	<u>–</u>	<u>611,062</u>
Change in cash and cash equivalents	891,563	33,825	–	925,388
Cash and cash equivalents, beginning of year	<u>1,236,051</u>	<u>–</u>	<u>–</u>	<u>1,236,051</u>
Cash and cash equivalents, end of year	<u>\$ 2,127,614</u>	<u>\$ 33,825</u>	<u>\$ –</u>	<u>\$ 2,161,439</u>
Reconciliation of excess of public support and revenue over expenses to net cash provided by operating activities:				
Excess of public support and revenue over expenses	\$ 990,760	\$ 328,001	\$ –	\$ 1,318,761
Adjustments to reconcile excess of public support and revenue over expenses to net cash provided by operating activities:				
Noncash expenses (revenues):				
Depreciation	38,486	73	–	38,559
Net realized and unrealized gains on investments	(213,102)	–	–	(213,102)
Receipt of in-kind stock donation	(33,331)	–	–	(33,331)
Gain on disposition of assets	(25,074)	–	–	(25,074)
Miscellaneous	(3,124)	–	–	(3,124)
Actuarial gain on annuity and trust obligations	(130,552)	–	–	(130,552)
Gain on assets under gift annuity and trust agreements	(281,213)	–	–	(281,213)
Matured gift annuity and trust agreements	(122,245)	–	–	(122,245)
Changes in operating assets and liabilities:				
Accounts receivable	48,229	–	–	48,229
Donations receivable	6,726	(224,779)	–	(218,053)
Accrued interest receivable	(507)	(1,571)	–	(2,078)
Prepayments and other assets	2,948	(14,195)	–	(11,247)
Long-term advances	852	–	–	852
Accounts payable and accrued expenses	(52,496)	11,920	–	(40,576)
Donations payable	(11,755)	–	–	(11,755)
Grant loan interest payable	3,985	–	–	3,985
Net cash provided by operating activities	<u>\$ 218,587</u>	<u>\$ 99,449</u>	<u>\$ –</u>	<u>\$ 318,036</u>